

## LAB NEWS – ALS and Ecowise Environmental join forces

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ALS has long regarded Ecowise as a leader in the provision of specialist services to the Environmental market - in particular the Water Sector. The Ecowise position in the marketplace is underpinned by a genuine commitment to excellence in chemistry, microbiology, biology and phycology and extended services including specialty consulting in aquatic ecology and niche water markets, and onsite hydrographic, atmospheric and air quality monitoring. This focus on excellence and quality fits well with the ALS business culture and strategic alignment with the water resources sector.

The coming together of Ecowise and ALS joins two Australian Technical Services providers with common goals of service, technical excellence and value. The footprint and expertise of the combined group – 25 sites and over 700 staff with unrivalled expertise in water and environmental sector work - will provide access for existing and new clients to a significantly larger range of services. The emphasis on local support and combined R&D outputs are also eagerly anticipated.

The focus for the Consulting group will be confined to the niche markets of aquatic ecology and specialty services to the water supply market. There is no intention to extend services into general environmental consulting, more over the consulting capability is regarded as an opportunity to further support existing clients in this niche area.

The management of Ecowise and ALS are excited by the new opportunities the combined group provides. We are in the process of integrating back office functions, and anticipate this process will be seamless with no interruption to the provision of routine services. In the immediate term, there will be minimal changes to sample delivery, container ordering or invoice remittance. Should any changes to current protocols be introduced, you will be informed / consulted as appropriate. The services provided by Ecowise and ALS are largely complementary, and therefore major shifts in work processing are not anticipated. Where possible, and not contravening agreement protocols, services which are currently outsourced by either group to a third party, will be directed within the group utilizing the greater technical and specialist capabilities of the combined group.

Please do not hesitate in contacting us should you require any further information or have any particular concerns.

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